



# 3<sup>rd</sup> EUROPEAN INSTITUTE FOR ADVANCED STUDIES IN MANAGEMENT (EIASM) WORKSHOP

on

# "Visualising, Measuring, and Managing Intangibles and Intellectual Capital"

Ferrara, 29-31 October 2007

In collaboration with the University of Ferrara's
Faculty of Economics,
Department of Economics, and
The International Research Centre on the Management of Public Administrations
(CIRAMAP)

**Under the Auspices of the Italian Academy of Economia Aziendale (Business Economics)** 



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**FINAL PROGRAMME** 

## Monday, 29 October 2007

| Mon.<br>29 Oct. | 10.45-<br>13.00 | Aula Magna, Rectorate, University of Ferrara, Via Savonarola, 9  |
|-----------------|-----------------|--|
|                 |                 | Chair: Prof. Stefano Zambon, University of Ferrara, and Workshop Chair   |
|                 |                 | Welcome Addresses  |
|                 |                 | – University of Ferrara – Prof. Remigio Rossi on behalf of the Rector, Prof. Patrizio Bianchi  |
|                 |                 | - Italian Academy of Economia Aziendale (Business Economics)   |
|                 |                 | - "In memory of Jan-Erik Gröjer: a prominent colleague of the intangibles community" by Matti Skoog & Bino Catasús   |
|                 |                 | Inaugural Plenary Session: "Intangibles and IC: A Global Overview"   |
|                 |                 | Key-Note Speakers  |
|                 |                 | - Prof. Baruch Lev, Stern School of Business, New York University  |
|                 |                 | - Prof. Yasuhito Hanado, Waseda University, Japan  |
|                 |                 | <ul> <li>Dr Giampaolo Trasi, Chairman, and Dr Alexander G. Welzl, Coordinator, Commission on Intellectual Capital (CIC),</li> <li>European Federation of Financial Analysts Societies (EFFAS)</li> </ul> |
|                 |                 | – Prof. Stefano Zambon, University of Ferrara, Italy   |
|                 | 13.00-<br>14.30 | Lunch at the "Faculty of Economics' Canteen" (Hotel Duchessa Isabella, Via Palestro, 68/70)  |

# <u>Department of Economics</u>, Bevilacqua-Costabili Palace (1<sup>st</sup> floor), <u>Via Voltapaletto</u>, <u>11</u>

| Mon.<br>29 Oct. | 14.30-<br>16.00 | Aula Magna   | Room EC4  | Room EC5  | Room EC7   |
|-----------------|-----------------|--|---|---|--|
| 29 Oct.         | 10.00           | Parallel 1a:<br>IP Management  | Parallel 1b:<br>SMEs  | Parallel 1c:<br>Social Capital  | Parallel 1d:<br>Reporting & Disclosure   |
|                 |                 | Chair: Alexander Welzl<br>(EFFAS/CIC)  | Chair: Yasuhito Hanado<br>(Waseda University)   | Chair: Giuseppe Caruso<br>(University of Catania)   | Chair: Giampaolo Trasi<br>(EFFAS/CIC)  |
|                 |                 | 1. DETERMINANTS FOR SUCCESSFUL PATENT MANAGEMENT: AN EMPIRICAL STUDY IN GERMAN-SPEAKING COUNTRIES GÜNTHER THOMAS (Dresden University of Technology), HEIKE MOSES (Dresden University of Technology)              | 1. THE LINK BETWEEN COMPETITIVE STRATEGIES AND KNOWLEDGE MANAGEMENT STRATEGIES IN SMALL ENTERPRISES BAGNOLI CARLO (University Ca' Foscari of Venice)  | 1. SOCIAL CAPITAL AT WORK: THE CASE OF BUILDING A FRANCHISE NETWORK  CZAKON WOJCIECH (Academy of Economics at Katowice)   | 1. VOLUNTARY & SEMI-VOLUNTARY DISCLOSURES OF INTANGIBLE ASSETS IN EARNINGS CONFERENCE CALLS ROELOFSEN ERIK (Erasmus University Rotterdam), GERARD MERTENS (Erasmus University Rotterdam), FRANK VERBEETEN (Erasmus University Rotterdam) |
|                 |                 | 2. WHICH REPUTATIONS DOES A BRAND OWNER NEED? EVIDENCE FROM TRADE MARK OPPOSITION VON GRAEVENITZ GEORG (University of Munich)  | 2. RELEVANCE OF INTANGIBLE ASSETS FOR THE PURPOSE OF COMPANY SUCCESSION IN GERMAN SMES: AN EMPIRICAL ANALYSIS DURST SUSANNE (Hochschule Liechtenstein)  | 2. MEASURING THE COMPONENTS OF INTELLECTUAL VALUE: SOCIAL AND HUMAN CAPITAL LOPEZ-FERNANDEZ MACARENA (University of Cádiz), GONZALO SÁNCHEZ-GARDEY (University of Cádiz)                  | 2. STAKEHOLDER THEORY AND THE VOLUNTARY DISCLOSURE OF INTANGIBLES OLIVEIRA LIDIA (University of Minho), LÚCIA LIMA RODRIGUES (University of Minho)   |
|                 |                 | 3. VALIDATING A NOVEL INSTRUMENT FOR MEASURING FIRM MANAGERS' INTELLECTUAL PROPERTY MANAGEMENT PRACTICES WHITE GREGORY (Curtin University of Technology), ALINA LEE KEVIN TIAN (Curtin University of Technology) | 3. THE JAPANESE GOVERNMENT'S GUIDELINE FOR INTELLECTUAL ASSETS BASED MANAGEMENT IN SMALL BUSINESS PRACTICES JOHANSON ULF (Mälardalen University), CHITOSHI COGA (Kobe University), ROLAND ALMQVIST (Mälardalen University), MATTI SKOOG (Mälardalen University) | 3. THE INFLUENCE OF SOCIAL CAPITAL AND CULTURAL DIMENSIONS ON INNOVATION - AN INTELLECTUAL CAPITAL VIEW VERGAUWEN PHILIP (Universiteit Hassel), MARIEKE WILLEMS (Universiteit Maastricht) | 3. INFLUENCE OF INTELLECTUAL CAPITAL INVESTMENT, RISK, INDUSTRY MEMBERSHIP AND CORPORATE GOVERNANCE MECHANISMS ON THE VOLUNTARY DISCLOSURE OF INTELLECTUAL CAPITAL BY UK LISTED COMPANIES  MKUMBUZI WALTER (University of York)          |
|                 | 16.00-<br>16.30 | Coffee Break   |   |   |  |

| Mon.<br>29 Oct. | 16.30-<br>18.00 | Aula Magna  | Room EC4  | Room EC5  | Room EC7   |
|-----------------|-----------------|---|---|---|--|
| 27 000          |                 | Parallel 2a: Finance & Capital Markets  | Parallel 2b:<br>Innovation  | Parallel 2c: Reporting & Disclosure   | Parallel 2d: IC & Performance  |
|                 |                 | Chair: Baruch Lev<br>(New York University)  | Chair: Daniela Carlucci<br>(University of Basilicata)   | Chair: Mike Krzus<br>(Grant Thornton & EBRC)  | Chair: Giuseppe Gullo (CFO,<br>Mariella Burani Fashion Group)  |
|                 |                 | 1. DO INVESTORS RELY ON PURCHASE PRICE ALLOCATION DISCLOSURES?  KIMBROUGH MICHAEL (Harvard Business School)   | 1. MEASURING INNOVATION CAPITAL - A CONTENT ANALYSIS OF PUBLISHED INTELLECTUAL CAPITAL STATEMENTS BELLORA LUCIA (Dresden University of Technology)                      | 1. INTELLECTUAL CAPITAL DISCLOSURE: AN EMPIRICAL STUDY IN THE TUNISIAN CONTEXT MEZGHANI ALI (IHEC-SFAX, TUNISIA), MOHAMED TRIKI (IHEC-SFAX, TUNISIA), ESKANDER MEZGHANI | 1. BRAND VALUATION FOR IAS- IFRS ANNUAL REPORTS AND PERFORMANCE MEASUREMENT SYSTEMS OF LUXURY GOODS COMPANIES. TOD'S GROUP CASE STUDY GALGANI CRISTINA (University of Florence)  |
|                 |                 | 2. CAPITALIZING INTANGIBLES – THE INCREMENTAL INFORMATION CONTENT OF ACCRUALS VS. CASH FLOWS DINH THI TAM P. (University of Augsburg), WOLFGANG SCHULTZE (University of Augsburg) | 2. VALUATION OF PLATFORM TECHNOLOGY-BASED INTANGIBLES COMPANIES NATHUSIUS EVA (Technische Universität München), ANN-KRISTIN ACHLEITNER (Technische Universität München) | 2. INTANGIBLE ASSETS IN ANNUAL REPORTS: A DISCLOSURE INDEX TEODORI CLAUDIO (University of Brescia), MONICA VENEZIANI (University of Brescia)                            | 2. INTANGIBLE EFFORT AND PERFORMANCE: THE CASE OF THE FRENCH WINE INDUSTRY VIVIANI JEAN-LAURENT (University of Montpellier), PAUL AMADIEU (University of Montpellier)  |
|                 |                 | 3. INTERNATIONAL EQUITY PORTFOLIO INVESTMENT DECISION AND INTELLECTUAL CAPITAL INFORMATION YAO JUN (Kobe University), CHITOSHI KOGA (Kobe University)                             | 3. THE VALUATION OF TECH-<br>BASED KNOWLEDGE. AN<br>ALTERNATIVE APPROACH<br>FERRATA RINO (University of Brescia)  | 3. INCLUDING PICTURES IN INTELLECTUAL CAPITAL REPORTING RESEARCH: DOES IT MATTER?  STEENKAMP NATASJA (Massey University)  | 3. THE IMPACT OF THE IAS/IFRS APPLICATION ON THE INTANGIBLE ASSETS: THE CASE OF ITALIAN CERAMIC TILE COMPANIES FERRARI MASCIA (University of Modena and Reggio Emilia), STEFANO MONTANARI (University of Modena and Reggio Emilia) |
|                 | 18.15-<br>19.45 | Welcome Cocktail at the   | Medieval Castle of Ferrara  |   |  |
|                 |                 | Performance by the Feri   | rara Musical Conservatory Jaz   | z Band  |  |

#### Tuesday, 30 October 2005

### Department of Economics, Bevilacqua-Costabili Palace (1st floor), Via Voltapaletto, 11

| ue.<br>0 Oct. | 9.30-<br>11.00  | Aula Magna  | Room EC4  | Room EC5   | Room EC7   |
|---------------|-----------------|---|---|--|--|
| o Oct.        |                 | Parallel 3a:<br>Reporting & Disclosure  | Parallel 3b: Measurement & Valuation  | Parallel 3c: Governance & CSR  | Parallel 3d:<br>Brand Management   |
|               |                 | Chair: Robert Laux<br>(Microsoft & EBRC)  | Chair: Paolo Pietro Biancone<br>(University of Turin)   | Chair: Michela Cordazzo<br>(University of Bolzano/Bözen)   | Chair: Thomas Günther<br>(Dresden University of Technology)  |
|               |                 | 1. MIGHT THE FUTURE MANAGEMENT COMMENTARY STANDARD OF THE IASB INFLUENCE NATIONAL IC-REPORTING IN AUSTRIA & GERMANY? ALTENBURGER OTTO A. (University of Vienna), MICHAELA M. SCHAFFHAUSER-LINZATTI (University of Vienna) | 1. INTELLECTUAL CAPITAL. DEVELOPMENT AND IMPLEMENTATION OF A MEASUREMENT SYSTEM MURA MATTEO (University of Bologna), MARIOLINA LONGO (University of Bologna)  | 1. SUSTAINABLE DEVELOPMENT AND INFORMATION SOCIETY CHALLENGE KOVACIC ART (Institute for Economic Research, Ljubljana)  | 1. MANAGING SUCCESSFULLY BRAND EXTENSIONS: A PRELIMINARY INVESTIGATION ATHANASOPOULOU PINELOPI (University of the Peloponnesus)  |
|               |                 | 2. A NEW APPROACH TO VALUE CREATION REPORTING: THE GRANAROLO CASE STUDY DEL BELLO ADELE (University of Ferrara), SEBASTIANO RENNA (Granarolo Ltd.)  | 2. EVVICATM, A VALUATION MODEL FOR INTELLECTUAL ASSET RICH BUSINESSES McCUTCHEON GAVIN A. (Intellectual Assets Centre, Glasgow)   | 2. CAUSAL MAPS AND THE PERFORMANCE MEASUREMENT OF CSR-RELATED INTANGIBLES PARISI CRISTIANA (University of Florence)  | 2. VALUATION OF BRAND ASSETS FOR FINANCIAL REPORTING - RELIABILITY OF BRAND VALUE MEASUREMENT HOMMEL MICHAEL (Johann Wolfgang Goethe University), DENISE PAULY (Johann Wolfgang Goethe University), STEFANIE SCHMITZ (Johann Wolfgang Goethe University) |
|               |                 | 3. UK PREPARERS' PERSPECTIVES ON INTELLECTUAL CAPITAL REPORTING MEDIA GUTHRIE JAMES (University of Sydney), JEFFREY UNERMAN (Royal Holloway, University of London)  | 3. THE "REAL" ECONOMICS OF INTANGIBLES: VALUING AND MANAGING CORPORATE INTANGIBLE ASSETS AS REAL OPTIONS  BALDI FRANCESCO (University "La Sapienza", Rome), LENOS  TRIGEORGIS (University of California at Berkeley and University of Cyprus) | 3. INTEGRATING CORPORATE SOCIAL RESPONSIBILITY INTO CORPORATE STRATEGIES OF SMALL AND MEDIUM SIZED GERMAN PUBLIC UTILITIES SCHLAGETER KARSTEN (Universität Chemnitz), MATTHIAS RÖDERSTEIN (Universität Chemnitz) | 3. THE INTERRELATIONS AMONG BRAND EQUITY ELEMENTS: AN EMPIRICAL TEST IN THE DUTCH RETAIL INDUSTRY  VERBEETEN FRANK (Rotterdam School of Management), PIETER VIJN  (Nyenrode Business University)   |
|               | 11.00-<br>11.30 |   | TRIGEORGIS (University of California  | -77  | (Hyenroue Business Oniversuy)  |

| Tue.<br>30 Oct. | 11.30-<br>13.00 | Aula Magna   | Room EC4  | Room EC5   | Room EC7   |
|-----------------|-----------------|--|---|--|--|
| 30 001.         |                 | Parallel 4a:   | Parallel 4b:  | Parallel 4c:   | Parallel 4d:   |
|                 |                 | Relational Capital   | Finance & Capital Markets   | Organisational Capital   | IC Planning & Performance  |
|                 |                 | Chair: Matti Skoog<br>(Mälardalen University)  | Chair: Michael Kimbrough<br>(Harvard Business School)   | Chair: Silvana Revellino<br>(University of Bergamo)  | Chair: Hanno Roberts (BI<br>Norwegian School of Management)  |
|                 |                 | 1. A VALUE NETWORK APPROACH TO LEVERAGING INTANGIBLE ASSETS BIEM ALAIN (IBM RESEARCH, USA), WLODEK ZADROZNY (IBM RESEARCH, USA)  | 1. THE VALUE RELEVANCE OF INTANGIBLES: THE CASE OF IAS 38  SCHULTZE WOLFGANG (University of Augsburg), LEIF STREEGER (University of Augsburg), BRIGITTE EIERLE (University of Regensburg)   | 1. EXTENSIONS OF MANAGEMENT CONTROL – AN EXPLORATION STUDY OF ITS RECENT DEVELOPMENTS INTO THE DOMAIN OF HEALTH MÅRTENSSON MARIA (Mälardalen University), MIKAEL HOLMGREN CAICEDO (Växjö University)             | 1. VALUE-BASED PLANNING OF<br>INTANGIBLE POTENTIALS OF<br>CUSTOMER VALUE<br>HIRSCH BERNHARD (Universität der<br>Bundeswehr München), YVONNE<br>SCHNEIDER (Universität der<br>Bundeswehr München) |
|                 |                 | 2. PROJECT TO MAXIMIZE THE VALUE OF BUSINESS PARTNERSHIPS STOFF INGO (Universiteit Maastricht), PHILIP VERGAUWEN (Universiteit Hasselt)                                      | 2. VENTURE CAPITALIST'S IMPACT ON PORTFOLIO COMPANY'S INTELLECTUAL CAPITAL AND PERFORMANCE  SINERVO PETTERI (Turku School of Economics), TIMO E. TOIVONEN (Turku School of Economics)   | 2. INDICATORS AS TECHNOLOGY. THE LINK BETWEEN INDICATORS AND ACTION CATASÚS BINO (Stockholm University), SOFI ERSSON (Uppsala University)  | 2. LINKING CUSTOMER VALUE WITH PERFORMANCE MEASUREMENT: A MULTIDIMENSIONAL APPROACH WALL FRIEDERIKE (University Witten/Herdecke)   |
|                 |                 | 3. EVALUATING RELATIONAL CAPITAL AND THE EFFECTIVENESS OF RELATIONSHIPS. SOME SUCCESSFUL CASE STUDY OF SME IN THE SOUTH OF ITALY VERTERAMO SAVERINO (University of Calabria) | 3. ESTIMATING THE VALUE OF NON-PROFIT ORGANIZATIONS USING THE MARKET COMPARABLES APPROACH TARANTINO ERIC (Naval Postgraduate School), THOMAS J. HOUSEL (Naval Postgraduate School), WAYNE RODGERS (University of California & Naval Postgraduate School), WILLIAM LITTLE (Harvard University) | 3. SYSTEMATIC APPROACH TO ORGANIZATIONAL INTANGIBLES: IDENTIFYING THE ORGANISATIONAL INTANGIBLES UTILIZING THE FRAMEWORK OF THE ISO 9001 – QUALITY MANAGEMENT SYSTEM YAMAMOTO TADASHI (Waseda University, Tokyo) | 3. HOW IS BOARD CHARACTERISTICS SUCH AS COMPOSITION AND DIVERSITY RELATED TO IC PERFORMANCE? VALI EDWARD (Copenhagen Business School)  |
|                 | 13.00-<br>14.30 | Lunch at the "Faculty of   | Economics' Canteen" (Hotel I  | Duchessa Isabella, Via Palestro,   | 68/70)   |

| Tue.    | 14.30-<br>16.00 | Aula Magna   | Room EC4   | Room EC5   | Room EC7   |
|---------|-----------------|--|--|--|--|
| 30 Oct. | 10.00           | Parallel 5a:<br>IC Analysis & Rating   | Parallel 5b: IC Reporting National Developments  | Parallel 5c: Knowledge Communities, Clusters & Flows   | Parallel 5d:<br>IC Management  |
|         |                 | Chair: Jacques Van der<br>Meer (European Investment<br>Bank)   | Chair: Justyna Fijalkowska<br>(University of Lodz)   | Chair: Carlo Bagnoli<br>(University Ca' Foscari of Venice)   | Chair: Christian Nielsen<br>(Aalborg University)   |
|         |                 | 1. JAPANESE FINANCIAL INSTITUTIONS (JFIS) AND THEIR USE OF COMPANY INTANGIBLES INFORMATION IN CORPORATE INVESTMENT DECISIONS - BA, SECI, KATA AND JFIS AS KNOWLEDGE CREATING FIRMS HOLLAND JOHN (University of Glasgow), JOHA HENNINGSSON (Mälardalen University), ULF JOHANSON (Mälardalen University), CHITOSHI KOGA (Kobe University), SHIGEKI SAKAKIBARA (Gakuin University) | 1. MANAGING AND MEASURING INTANGIBLES TO BETTER MANAGE INTANGIBLES IN SCOTLAND MARR BERNARD (Advanced Performance Institute), MARIA WEIR (Intellectual Assets Centre, Glasgow), JANE WATTERS (Intellectual Assets Centre, Glasgow) | 1. THE VIRTUAL COMMUNITIES KNOWLEDGE INTEGRATION IN THE NEW PRODUCT DEVELOPMENT OF THE EXTENDED ENTERPRISE: CASE OF A LARGE AUTOMOTIVE COMPANY TAIFI NOUHA (University of Salento) | 1. USING BSC FOR INTELLECTUAL ASSET-BASED MANAGEMENT IN JAPAN MOCHIZUKI TSUNEO (Aichi University, Nagoya)  |
|         |                 | 2. MEASURING & MANAGING CREDIT RISK IN SMES: A QUANTITATIVE AND QUALITATIVE RATING MODEL ORSI LUIGI (University of Milan), IVAN DE NONI (University of Milan), ANTONIO LORENZON (MIT, USA)   | 2. EMPIRICAL STUDY ON THE REGULATING FACTORS AND EXPANDABILITY OF INTANGIBLE ASSETS DISCLOSURE – THROUGH ANALYSIS OF A QUESTIONNAIRE SURVEY FOR JAPANESE LISTED COMPANIES  SHIMANAGA KAZUYUKI (Kobe Gakuin University)             | 2. FOSTERING INNOVATION THROUGH THE MANAGEMENT OF INTELLECTUAL CAPITAL: A STUDY OF THE AUTOMOTIVE ENGINEERING SERVICES CLUSTER IN TURIN REVELLINO SILVANA (University of Bergamo)  | 2. EXPLORING AND VISUALIZING ORGANIZATIONAL KNOWLEDGE BY COMPARATIVE CAUSE MAPPING  LAUKKANEN MAURI O (University of Kuopio), SEPPO LAMMI (University of Kuopio) |
|         |                 | 3. FUNDAMENTAL VALUATION OF INTANGIBLE ASSETS: A EUROPEAN PERSPECTIVE MANDL CHRISTIAN (University of Regensburg), SEBASTIAN LOBE (University of Regensburg)  | 3. THE CURRENT STATE OF INTELLECTUAL CAPITAL MANAGEMENT IN SPAIN: EMPIRICAL EVIDENCE AND DEBATABLE ISSUES SANTIDRIAN ARRONO ALICIA (University of Burgos), JOSE M. DIEZ (University of Burgos)                                     | 3. A RESEARCH METHOD FOR VISUALIZING AND MEASURING THE INTELLECTUAL CAPITAL IN CAPITAL MARKETS  LOCK LEE LAURENCE (University of Sydney), JAMES GUTHRIE (University of Sydney)     | 3. TIME INTENSITY AND CONNECTIVE CAPACITY: MANAGING KNOWLEDGE-BASED CAPABILITIES ROBERTS HANNO (BI Norwegian School of Management)                               |
|         | 16.00-<br>16.30 | Coffee break   |  |  |  |

|    | 16.30-<br>18.20 | Aula Magna  | Room EC4   | Room EC5  | Room EC7   |
|----|-----------------|---|--|---|--|
| τ. | 10120           | <u>Parallel 6a:</u><br>Human Capital  | Parallel 6b: Methodology & Thought Development   | Parallel 6c: Accounting & Reporting Standards   | Parallel 6d:<br>IC Macro & Micro Issues  |
|    |                 | Chair: Francesco Baldi<br>(Univ. "La Sapienza", Rome)   | Chair: James Guthrie<br>(University of Sydney)   | Chair: Luigi Migliavacca<br>(PricewaterhouseCoopers)  | Chair: Carol Corrado<br>(U.S. Federal Riserve Bank)  |
|    |                 | 1. A FRAMEWORK FOR FIRM'S HUMAN CAPITAL VALUATION ANTUNES BRAS FILOMENA (University of Minho)   | 1. THE EMERGENT PROPERTIES OF INTELLECTUAL CAPITAL: A CONCEPTUAL OFFERING NIELSEN CHRISTIAN (Aalborg University), HENRIK DANE-NIELSEN (Aalborg University), MARIA MÅRTENSSON (University of Mälardalen)    | 1. DOES THE REPORTING OF GOODWILL IMPAIRMENT LAG BEHIND THE ECONOMIC IMPAIRMENT OF GOODWILL UNDER THE IMPAIRMENT-ONLY ACCOUNTING APPROACH? OJALA HANNU (Helsinki School of Economics)         | 1. INNOVATION AND PRODUCTIVITY IN LUXEMBOURG – WHAT IS THE INFLUENCE OF COLLABORATION PRACTICES AS INDICATORS OF IC AR FIRM LEVEL? MENTION ANNE-LAURE (CRP Henri Tudor, Luxembourg), ANNA-LEENA ASIKAINEN (CRP Henri Tudor, Luxembourg)                      |
|    |                 | 2. THE HUMAN CAPITAL IMPACT ON THE SHAREHOLDER VALUE CREATION PELLICELLI MICHELA (University of Pavia), CECILIA CASALEGNO (University of Turin)   | 2. DETERMINING RELATION BETWEEN IC DRIVERS AND PERFORMANCE – A STRUCTURAL EQUATION MODELING APPROACH VALI EDWARD (Copenhagen Business School)  | 2. SPECIAL ACCOUNTING ISSUES FOR INTANGIBLE ASSETS ACCORDING TO IFRSS: UNBUNDLING OF INSURANCE CONTRACTS ALTENBURGER OTTO A. (University of Vienna), MAGDALENA KUNTNER (University of Vienna) | 2. THE INFLUENCE OF GOVERNMENT<br>AWARENESS FOR INTANGIBLE<br>ASSET DEVELOPMENT ON<br>AWARENESS, UNDERSTANDING AND<br>MANAGEMENT OF INTANGIBLE<br>ASSETS<br>GROENEWOUD VINCENT (Maastricht<br>University), PHILIP G.M.C. VERGAUWEN<br>(Universiteit Hasselt) |
|    |                 | 3. USING REAL OPTIONS THEORY TO EVALUATE HUMAN CAPITAL – AN ANALYSIS OF ORGANIZATIONAL INVESTMENTS IN LEADERSHIP DEVELOPMENT PROGRAMS WOLLERSHEIM JUTTA (Frankfurt School of Finance & Management), ISABELL WELPE | 3. ASSESSING THE VALUE OF KNOWLEDGE ASSETS: A SYSTEM DYNAMICS APPROACH CARLUCCI DANIELA (University of Basilicata), FRANCESCO SOLE (University of Basilicata), GIOVANNI SCHIUMA (University of Basilicata) | 3. R&D AND IPR&D IN THE FINANCIAL STATEMENT OF MEDICAL BIOTECH COMPANIES. IAS/IFRS AND US GAAP – A THEORETICAL & EMPIRICAL ANALYSIS  BIANCONE PAOLO PIETRO (University of Turin)              | 3. REGION AS A KNOWLEDGE CLUSTER: INTELLECTUAL CAPITAL MANAGEMENT AND MEASUREMENT WITHIN CLUSTERS AND REGIONS FRIEDEL LIBOR (Novatio Consulting Ltd, Ostrava)  4. INNOVATION, INTELLECTUAL CAPITAL AND EXPORT  |
|    |                 | (Ludwig-Maximilians-Universität<br>München), ERICH BARTHEL<br>(Frankfurt School of Finance &<br>Management)   |  |   | PERFORMANCE: A FIRM-LEVEL ANALYSIS USING ENTROPY ECONOMETRICS TIRI MARC (Hasselt University)   |

#### Wednesday, 31 October 2007 Department of Economics, Bevilacqua-Costabili Palace (1<sup>st</sup> floor), Via Voltapaletto, 11

| Wed.    | 9.30-<br>10.30  | Aula Magna   | Room EC7   |
|---------|-----------------|--|--|
| 31 Oct. | 10.50           | Parallel 7a:<br>Knowledge Management   | Parallel 7b: Accounting Evolutionary Trends  |
|         |                 | Chair: Sandro Catani (CEO,<br>Watson Wyatt Italy, & Univ. of<br>Ferrara)   | Chair: Maria Weir<br>(Intellectual Assets Centre, Glasgow)   |
|         |                 | 1. KNOWLEDGE MANAGEMENT:<br>INTEGRATING KNOWLEDGE<br>ASSETS AND FINANCIAL ASSETS<br>KALLEHAUGE JESPER (Universiteit<br>Maastricht) | 1. CONSTRUCTION OF IC – THE CASE OF PURCHASE ANALYSIS GRÖJER JAN-ERIK (Uppsala University), CATASÚS BINO (Stockholm University), DANIEL BRÄNNSTRÖM (Uppsala University) CHARLOTTA KARLSSON (Uppsala University), ANDREAS WIDEGREN (Uppsala University) |
|         |                 | 2. STRATEGIC MANAGEMENT OF KNOWLEDGE RESOURCES RICCERI FEDERICA (University of Padua), JAMES GUTHRIE (Sydney University)           | 2. CONSEQUENCES OF A HARMONIZATION BETWEEN CONTROLLING AND FINANCIAL REPORTING FOR INTANGIBLE RESOURCES-RELATED INFORMATION PROCESSES ORTH MATHIAS (ESCP-EAP BERLIN), ROLF BRÜHL (ESCP-EAP EUROPÄISCHE WIRTSCHAFTSHOCHSCHULE BERLIN)                   |
|         | 10.30-<br>11.00 | Coffee break   |  |

| Wed.<br>31 Oct. | 11.00-<br>13.00 | Aula Magna, Department of Economics, Via Voltapaletto, 11   |  |  |  |
|-----------------|-----------------|---|--|--|--|
|                 |                 | Final Plenary Session: "A Micro-Macro Perspective on Intangibles"   |  |  |  |
|                 |                 | Chair: Prof. Philip Vergauwen, University of Hasselt, and Workshop Co-Chair   |  |  |  |
|                 |                 | Key-Note Speakers   |  |  |  |
|                 |                 | - Dr Carol Corrado, Federal Reserve Bank, U.S.A.  |  |  |  |
|                 |                 | - Dr Jacques Van Der Meer, European Investment Bank   |  |  |  |
|                 |                 | <ul> <li>Ms. Hilary Eastman, International Accounting Standards Board (IASB) Project Manager, IASB Research Project on<br/>Intangibles</li> </ul>                                   |  |  |  |
|                 |                 | - Dr Luigi Migliavacca, Partner, PricewaterhouseCoopers Italy   |  |  |  |
|                 |                 |   |  |  |  |
|                 |                 | - Conferment of the PricewaterhouseCoopers Prize for the "Best Junior Contribution to the Development of Intangibles and IC Theory and Practice"                                    |  |  |  |
|                 |                 | - Conferment of the "KIZOK Award for the Best Paper on IC and Small and Medium Sized Businesses" sponsored by KIZOK, University of Hasselt (The Netherlands)                        |  |  |  |
|                 |                 | – Conferment by Dr Jacques Van der Meer (EIB) of the "Best contribution on Performance Measurement and Valuation of Intellectual Capital" sponsored by the European Investment Bank |  |  |  |
|                 |                 | Close of the Workshop   |  |  |  |

#### 3<sup>rd</sup> WORKSHOP

on

#### VISUALISING, MEASURING, AND MANAGING INTANGIBLES AND INTELLECTUAL CAPITAL

University of Ferrara, 29-31 October 2007

#### LIST OF PRESENTED PAPERS

MIGHT THE FUTURE MANAGEMENT COMMENTARY STANDARD OF THE IASB INFLUENCE NATIONAL INTELLECTUAL CAPITAL REPORTING IN AUSTRIA AND GERMANY?

ALTENBURGER OTTO A. (VIENNA UNIVERSITY - AUSTRIA) - MICHAELA M. SCHAFFHAUSER-LINZATTI

SPECIAL ACCOUNTING ISSUES FOR INTANGIBLE ASSETS ACCORDING TO IFRSs: UNBUNDLING OF INSURANCE CONTRACTS ALTENBURGER OTTO A. (VIENNA UNIVERSITY - AUSTRIA) - MAX GOETTSCHE, MAGDALENA KUNTNER

A FRAMEWORK FOR FIRM'S HUMAN CAPITAL VALUATION
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